SUMMARY

At the moment the opportunities for financing university research projects seems to be more numerous and more generous than ever before. It is, inevitable, rising the question: “How can be get money from them?”. The main problem appears to be the fact that, in many cases, the answer for this question is left to busy university members or executive bodies or personals; they have to identify, track and write grants for having access to only a very small portion of the huge amount of funds available from different bodies. Critical steps were made on the last years for taking a part of these tasks by specialized institutional department in charge with finding out the research opportunities, creating the templates for research grants application and for planning and implementing the grants.

Starting from the fact that any successful research grant and/or project has to has to start with a beginning, all must be build around an idea, as a central point of the whole further process. That is the moment when project starts to be separated by the daily routine or ongoing processes that does not have a clear final result, is “something” original that needs to be accomplished. Counseling university members for improving their skills in getting money from external research funds and in using them properly is not an easy task, because must be adapted continuously at the endless changing and evolving academic life. Even from the first idea, the project managerial skills must be used for creating a successful project by attending the best approaches to plan and accomplish the project goals within the time frame and budget allotted, without additional stress and/or unnecessary risk-taking. The results of support activity is seen not only by the increased number of research projects, or peoples involved, or even the amount of money obtained, but, even more important, but clearly more difficult to quantified, by the easiness of finalizing the projects and gaining the proposed results.

BIBLIOGRAPHY